MISSOURI BANKERS ASSOCIATION

2027 School of Banking

February 1 – 5

Courtyard by Marriott

Columbia, Missouri

Enhance Your Performance

Advance Your Career

Increase Your Professional Worth

General Information

In today's highly competitive world of mergers, acquisitions and the ever-changing turbulent banking environment, it is essential to gain a competitive edge. What better way to assure yourself and your institution of this edge than to attend the Missouri School of Banking. Challenging yet entertaining instructors coupled with the latest education course study will allow you to gain an invaluable banking education.

We highly recommend marking your calendar now to attend this year's School of Banking in Columbia, Missouri. You can be assured this education will aid in preparing you for today's complex banking issues and boost your career as a banker.

PURPOSE AND OBJECTIVES

The Missouri School of Banking is a two-year program with a comprehensive study of 23 functional areas of banking. The school is designed for mid-level and junior bank officers preparing for a career in bank management. The purpose of the school is to provide that instruction by:

- imparting a thorough understanding of banking and the interrelationships of each function
- understanding how each functional area affects overall profitability
- enhancing analytical skills and management techniques
- applying the concepts learned through two interim written assignments
- learning management skills through a bank simulation where students experience running a bank, working with other department heads and taking responsibility for profit decisions
- exposing students to the experience and knowledge of other bankers across the state

BENEFITS OF ATTENDING

- The faculty are all top-notch banking veterans who will give you plenty of opportunity to ask questions, share concerns and learn from the best.
- You will receive an information-packed manual for each module containing learning concepts and resource materials.
- You will share ideas, concerns and solutions with other participants from similar institutions.
- You will return to your bank as a valuable asset with a comprehensive and practical overview of banking.
- The school is excellent training for those interested in taking the next step in banking education by attending a national graduate school of banking.

ADMISSION REQUIREMENTS

For admission, an applicant must:

1. Have a college degree and two years of banking experience, or a high school diploma and five years of banking experience, and
2. Have successfully completed courses in ABA's The Banking Industry, Bank Lines of Business and Building Customer Relationships, or have equivalent coursework or have demonstrated knowledge

To allow an optimum learning experience, class size is limited. Early enrollment is recommended to ensure a place in school and to allow time to preview student materials.

GRADUATION REQUIREMENTS

In order to receive a graduation certificate, you are required to:

1. Attend all structured lecture and case study sessions and all evening functions as scheduled for both years
2. Attain a minimum score on the two multiple choice tests, attain a minimum score on the two interim course assignments and complete any additional faculty administered assignments

TUITION

Tuition includes all instruction, supplemental materials, four lunches, refreshment breaks and two dinners. Tuition does not include housing. Tuition is per year, per student.

MEMBER FEE: $2,250 **NONMEMBER FEE: $6,450**

General Information

DATES AND SCHEDULE

The 2027 on-campus session of the school will be held from Monday, Febuary 1 through Friday, Febuary 5. The first and second year classes are held concurrently. The first official school function is a welcome and orientation that will begin Monday followed by school curriculum. A welcome reception and dinner will be held Monday evening. The school will conclude at noon Friday.

CANCELLATIONS AND REFUNDS

If you must cancel your registration, please note the following dates and fees. Because of the high cost of preparing school materials, these dates are strictly adhered to.

Full Refund ....On or before January 18, 2027
$150 Cancellation Fee ....January 19 - 25, 2027
No Refunds ....after January 26, 2027

All requests for refunds must be submitted in writing to the School Registrar.

APPLICATIONS

Please complete the enclosed application to register for the Missouri School of Banking. Return this form by mail, email or fax to:

cmesserli@mobankers.com

Cheri Messerli, School Registrar
Missouri Bankers Association
PO Box 57
Jefferson City, MO 65102

MBA is unable to accept online and phone registrations because of the verification of the prerequisites. The student's supervisor or CEO must sign the application.

DISABILITIES & DIETARY RESTRICTIONS

If you have any disabilities or dietary restrictions, please contact Eric Lawson at 573-636-8151 or *elawson@mobankers.com*.

QUESTIONS?

Please contact Eric Lawson at the MBA Education Department at 573-636-8151 or *elawson@mobankers.com* if you have any questions about the Missouri School of Banking.

HOUSING AND CLASSROOM FACILITIES

Students attending the Missouri School of Banking will be housed at:

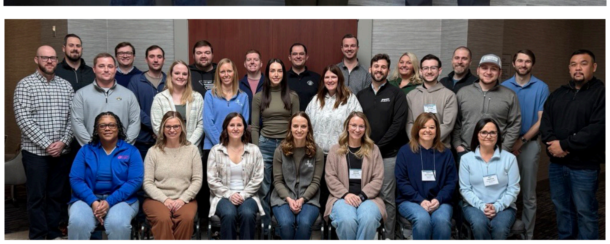
Courtyard by Marriott
3301 LeMone Industrial Blvd.
Columbia, MO 65201
573-443-8000

All classes for the Missouri School of Banking will be held in the meeting rooms at Courtyard by Marriott. Hotel room block information will be available soon.

Curriculum

FIRST YEAR

- Balance Sheet Management
- Bank Financial Analysis
- Community Engagement
- Compliance Hot Topics
- Current Trends in Banking
- Intro to Bank Exec
- Introduction to Marketing & Relationship Management
- Investments
- Lending in Community Banks
- Macroeconomics
- Managing Liquidity & Capital Planning
- Operations
- Regulatory Updates on “Safety and Soundness” Exams
- Strategic Planning
- Talent Development
- Trust Services



- Intersession Problems

Between the on-campus sessions, students of the Missouri School of Banking complete two correspondence assignments. These two interim course assignments require students to analyze the operations side and the service delivery system in their home bank. The exercise helps the students apply the concepts of the first-year curriculum. Satisfactory and timely completion of both interim assignments is a prerequisite for admission to the second-year session of the school.

SECOND YEAR

- Bank Exec

A sophisticated, computerized bank management simulation highlights the second year curriculum. Students have the opportunity to manage a bank as part of a management team through the Bank Exec simulation model. All concepts of the curriculum come into play as students make decisions relative to the bank’s profitability and success. The Bank Exec experience ends with a stockholders’ meeting to review each bank’s progress.

- Business Ethics
- Investments
- Lending Risk Management
- Macroeconomics
- Optimizing Talent through Development
- Sales in Financial Services
- Trends in Banking

MBA
MISSOURI BANKERS ASSOCIATION

2027 SCHOOL OF BANKING APPLICATION FOR ADMISSION

FEBRUARY 1 – 5 | COURTYARD BY MARRIOTT | COLUMBIA, MISSOURI

IMPORTANT: Please make a copy of this application for your files. It contains information on enrollment fees and the school cancellation policy. Be sure to complete both sides of this application.

PLEASE PRINT OR TYPE THE FOLLOWING INFORMATION.

Name: ____

Nickname: (For badge) _______________________________

Title: ____

Bank Name: ____

Bank Street Address: __________________________________

Bank Post Office Box: _________________________________

City/State/ZIP: ______________________________________

Business Telephone: __________________________________

Email Address: ______________________________________

In case of emergency, contact:

Name: ____

Telephone: ____

Relationship to Student: _______________________________

EXPERIENCE:

Total years of banking experience: ______________________

Please indicate years of experience in the following areas.

____ Lending
____ Administration
____ Operations
____ Investments
____ Compliance
____ Teller
____ Other Please list_______________________________
___ Public Relations/Marketing
___ Loan Administration
___ Human Resources
___ Chief Executive Officer
___ Customer Service
___ Asset/Liability Management

Total Assets of Bank:

- ☐ Under $50 m
- ☐ $51 – $250 m
- ☐ $251 m - $500 m
- ☐ $501 m - $1b
- ☐ Bank Holding Co.

Total Deposits of Bank

- ☐ Under $50 m
- ☐ $51 – $250 m
- ☐ $251 m - $500 m
- ☐ $501 M - $1b
- ☐ Bank Holding Co.

EDUCATION

Please check the highest level achieved.

- ☐ **HIGH SCHOOL**
- ☐ **ASSOCIATE DEGREE**
- ☐ **BACHELOR'S DEGREE –** Business Administration
- ☐ **MASTER'S DEGREE** – Business
- ☐ **SOME COLLEGE**
- ☐ **BACHELOR'S DEGREE–** Other
- ☐ **MASTER'S DEGREE –** Other

Banking schools attended:

1. Missouri School of Lending – Year____________________
2. Other Banking Schools Please indicate:

____

APPLICANT PLEASE READ & SIGN

I have read the accompanying brochure explaining the school requirements, as well as the cancellation/refund policy. I agree to abide by all the requirements for participation associated with this school.

Applicant's Signature ___________________________ Date ____________

NOMINATING OFFICER PLEASE READ & SIGN

The bank has approved the submission of this application. I verify the accuracy of the application. (Application must be signed by the bank CEO or president, department head or other executive officer duly authorized by the bank.)

Nominating Officer*(print)* ______________________________

Title: ____

Signature: ____

Date: ____

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TUITION FEES

Please check the appropriate box. Tuition is per year, per student. Second year tuition may differ.

Member	☐ $2,250	Nonmember	☐ $6,450

☐ Check enclosed, payable to ***Missouri Bankers Association***

☐ Invoice the bank.

☐ Credit Card Payment

Please Type or Print

Card No. ____

Exp. Date____________________ CVV_____________________

Type or Print Name_____________________________________

Signature____

Cancellations and Refunds

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Missouri Bankers Association
ATTN: School Registrar
PO Box 57
Jefferson City, MO 65102

Or email signed application to:
Cheri Messerli — cmesserli@mobankers.com

We are unable to accept online or phone registrations because of the verification of the prerequisites. Applications must be signed by the student's supervisor or CEO.